MARITIME ASSOCIATION OF SHIPOWNERS AND AGENTS ISTANBUL/ESTABLISHED: 1902 CIRCULAR NO: 3.1 / 927-721 = 01/12/2021

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Subject: Motor Launch Hires

Dear Esteemed Members,

The following issues were raised by various companies providing sub-agency and motor launch services with their letter addressed to our Board of Directors of our Association on 25.11.2021:

"As it is well known, as per the minutes 11/73 of your Association dated 29 December 1993, tariff for our service fees and motor launch hires were converted from Turkish Liras to US Dollars and this tariff remained in effect without any alteration from January 1st, 1994, until July 1st, 2005. On July 1st, 2005, taking into consideration the change of distances from Karaköy Port to Zeytinburnu Zeyport as departure point, the part of the tariff related to these services has been revised, motor launch hires were reduced, and the tariff was circulated to your Members following the approval of the Board of Directors of your Association. Subsequently, on April 1st, 2008, your Board of Directors published "Tariff for Sub-Agency Service Fees and Motor Launch Hires" and related tariff was switched from US Dollars to Euros.

During the last elapsed 13 years starting from April 1st, 2008, both the operating costs and investment costs of the agency launch boats providing 24 hours/365 days uninterrupted services to the vessels attended by your agencies, have been subject to tremendous increases and consequently made this tariff almost unsustainable and very challenging for motor launch services to continue in a sound and developing manner.

The price per liter of the gas oil (free of Special Consumption Tax) we use has increased 174,41% from 3.5604TL to 9.7700TL between, January 1, 2021, and November 25, 2021. Whereas within the same period the exchange rate of US Dollars has increased by 69.94% and Euro has increased by 55.24%. You may find enclosed the graphics clearly showing the differences on gasoil prices and USD / EURO versus Turkish Liras exchange rates.

As we have stated, within the 13 years period this tariff has been into effect, not only the operating costs but also investment costs have been increased to the greatest extent. At the time, the services launch boats which are amongst the most critical instrument of sub-agency services offered to you, were generally with single engine and with an average speed of 10-12 knots, while due to nature of services required nowadays, it has been a must that such launch boats been replaced with up-to-date, twin-engine modern launch boats with above-deck cranes and able to perform an average of 20-25 knots in order to decrease waiting time of vessels. The investment costs of the new launch boats in question have increased by approximately three times in Euro in comparison with the ones used in 2008. (The cost for building a new launch boat is now within the range of 350,000 EUR-400,000 EUR based on the current requirements versus the range of 100,000 EUR-125,000 EUR for the old motor launch boats used in the past.) Likewise, the operating costs of the modern launch boats have also increased to a level incomparable with the former costs in Euro currency (diesel-fuel consumption, spare parts and repair expenses, cost of crew serving uninterruptedly for 24 hours and 365 days in the weekends, public holidays, and regular holidays).

Therefore, it is apparent that the sustainability of the services of the motor launch companies operating in accordance with the current tariff is endangered.

For these reasons given above, we hereby kindly request the revision of the "Tariff for Sub-Agency Service Fees and Motor Launch Hires" as per enclosed one, circulate it to all Members of your Association and update it on the Association's Port Handbook."

The Board of Directors of our Association has reviewed and approved the request in question based on the facts that the said request is based on reasonable grounds and therefore, decided to update the Association's Port Handbook and inform the Members in this respect.

You may find enclosed the graphs showing the justifications of the amendments and the new tariff which will enter into effect as of 1st December 2021.

Yours Truly, Maritime Association of Shippwaers and Agents

> Emin EMNOĞLU Secretary Genera

1.Motor Launch Services Tariff2.Turkish Straits Anchorage Areas Plans

MOTOR LAUNCH SERVICES TARIFF

* <u>ISTANBUL ZEYPORT</u> *

DESTINED TO:

<u>BESTRIED TO :</u>	
A, B and C anchorage areas	165 EUR
Southbound (on roads)	200 EUR
Northbound (on roads-Sivriada)	250 EUR
G anchorage area	260 EUR
Karaköy / Haydarpaşa / Kadıköy call surplus (for each call)	80 EUR
Stand by per hour	50 EUR
Per additional nautical mile	25 EUR
Cargo transportation surcharge (per each 500 kg)	40 EUR
Crane service (per each 1000kg)	50 EUR

* <u>ISTANBUL BÜYÜKDERE</u> *

DESTINED TO:

110 EUR
200 EUR
300 EUR
400 EUR
450 EUR

* <u>CANAKKALE</u> *

DESTINED TO:

Kanlıdere – Karanfil Feneri	200 EUR
Karanlık at anchorage	300 EUR
Mehmetçik-Kumkale Burnu	450 EUR
Gelibolu	1250 EUR
Bozcaada	1400 EUR
Şevketiye	1500 EUR



8 TURKISH STRAITS ANCHORAGE AREAS

The coordinates of the anchorage areas are based on the WGS 84 datum. If these anchorage areas have coastal contact, vessels are prohibited from anchoring within 2.5 cables from the shore.

8.1 Istanbul Strait Anchorage Areas

8.1.1 Anchorage Areas at the Northern Entrance of Istanbul Strait

The anchorage areas at the northern entrance of the Istanbul Strait are as shown in Figure 4.

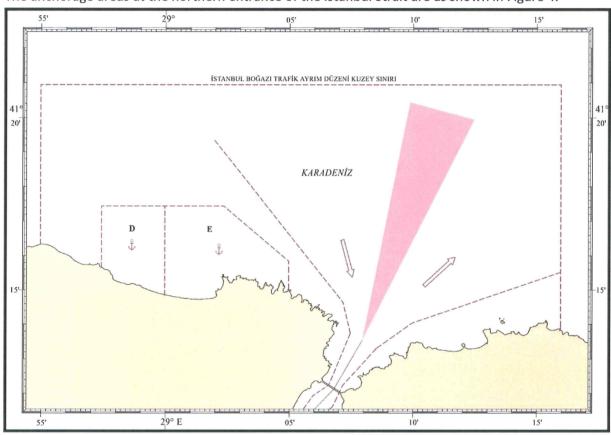


Figure 4: Anchorage Areas at the North Entrance of Istanbul Strait

D- The anchorage place at the Northern Entrance of the Istanbul Strait for vessels carrying dangerous cargoes, Nuclear powered military vessels and vessels which will effect gas freeing operations is the sea area covered by the following coordinates.

- (1) 41° 15′.600 N, 28° 57′.423 E (Shore)
- (2) 41° 17'.443 N, 28° 57'.423 E
- (3) 41° 17′.443 N, 28° 59′.974 E
- (4) 41° 14'.853 N, 28° 59'.974 E (Shore)

E- The anchorage area at the Northern Entrance of Istanbul Strait for vessels carrying non dangerous cargoes is the sea area covered by the following coordinates. In case of emergencies, bunkering and supply operations can be carried out in this area with the permission of the Harbour Master, the Turkish Straits Vessel Traffic Services Center and other institutions/organizations.

- (1) 41° 14'.853 N, 28° 59'.974 E (Shore)
- (2) 41° 17'.443 N, 28° 59'.974 E
- (3) 41° 17'.443 N, 29° 02'.343 E
- (4) 41° 15′.843 N, 29° 04′.974 E
- (5) 41° 15′.004 N, 29° 04′.974 E (Shore)

8.1.2 Anchorage Areas at the Southern Entrance of Istanbul Strait

The anchorage areas at the southern entrance of the Istanbul Strait are as shown in Figure 5.

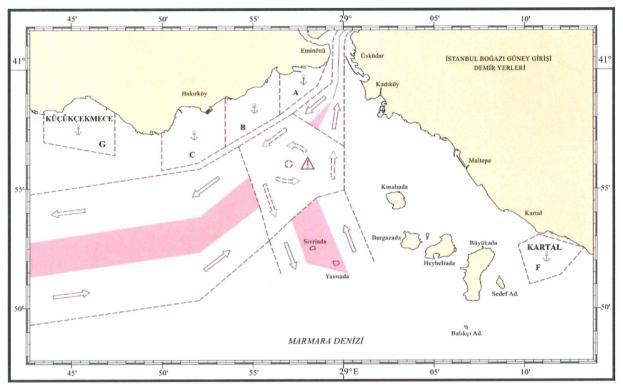


Figure 5: Anchorage Areas at the South Entrance of Istanbul Strait

A- Ahırkapı anchorage area A for vessels which will berth at coastal facilities, is the sea area covered by following coordinates. Anchoring and heaving up anchor within this area is subject to pilotage.

- (1) 41° 00'.360 N, 28° 59'.134 E (Shore)
- (2) 40° 59'.333 N, 28° 58'.574 E
- (3) 40° 58'.093 N, 28° 56'.474 E
- (4) 40° 59'.840 N, 28° 56'.474 E (Shore)

B- Ahırkapı anchorage area B for vessels coastal facilities and intending to stay in anchor for a short time is the sea area covered by the following coordinates.

- (1) 40° 59'.840 N, 28° 56'.474 E (Shore)
- (2) 40° 58'.093 N, 28° 56'.474 E
- (3) 40° 56'.763 N, 28° 53'.474 E
- (4) 40° 58'.801 N, 28° 53'.474 E (Shore)

C- Ahirkapi anchorage area C for vessels carrying dangerous cargoes, nuclear powered military ships and vessels which will carry out gas freeing operations and coastal facilities is the area covered by the following coordinates.

- (1) 40° 58′.801 N, 28° 53′.474 E (Shore)
- (2) 40° 56'.763 N, 28° 53'.474 E
- (3) 40° 56'.063 N, 28° 51'.924 E
- (4) 40° 55'.773 N, 28° 49'.974 E
- (5) 40° 57'.354 N, 28° 49'.974 E (Shore)

G- Kücükcekmece anchorage area; is the sea area covered by the following coordinates and can also be used as a long time stay anchorage area and quarantine anchorage area when needed.

- (1) 40° 58′.197 N, 28° 47′.400 E (Shore)
- (2) 40° 56'.400 N, 28° 47'.400 E
- (3) 40° 56′.950 N, 28° 43′.500 E
- (4) 40° 58'.139 N, 28° 43'.500 E (Shore)

F- Kartal Anchorage Area, is the sea area covered by the following coordinates and it is anchorage place for the vessels not carrying dangerous cargo which will pass through Istanbul Strait. (Tuzla Harbour Master Anchorage Area no. 3)

- (1) 40° 52′.650 N, 29° 09′.650 E
- (2) 40° 53'.083 N, 29° 10'.800 E
- (3) 40° 52′.517 N, 29° 13′.300 E
- (4) 40° 51′.400 N, 29° 12′.000 E
- (5) 40° 51'.000 N, 29° 10'.300 E