



**FONASBA**

**THE FEDERATION OF NATIONAL ASSOCIATIONS OF  
SHIP BROKERS AND AGENTS**

Wednesday, 15 July 2020

Mr. David Loosley,  
Secretary General  
BIMCO  
COPENHAGEN

Dear Mr. Loosley,

**APPOINTMENT AS BIMCO SECRETARY GENERAL**

On behalf of the Executive Committee and Members of FONASBA, reading in copy, it gives me great pleasure to welcome you to your new role as Secretary General of BIMCO and wish you every success in taking the organisation forward.

As you will be aware, FONASBA and BIMCO have enjoyed a very close and mutually beneficial relationship over many years, not only as members of each other's organisations but as collaborators on a number of major projects such as the global maritime industry response to the COVID-19 pandemic and the development of the SOLAS Amendments on container weighing. Our successful development of the joint FONASBA/BIMCO Agency Appointment and General Agency Agreements also stands testimony to the value of our excellent relationship. BIMCO's ongoing and active support for the FONASBA Quality Standard since the very beginning has also been crucial in ensuring that it has gained, and enjoys, the support of the international ship owning community. We are of course also very grateful for the inclusion of a reference to the Standard in the draft GENCON 2020.

At personal level we have had the pleasure of working very closely over many years with Angus Frew, Søren Larsen, and DC Chair Francis Sarre and Grant Hunter in our documentary work. Both Søren and Francis are regular participants at our Annual Meetings and our Ship Broker Committee Chair, Fulvio Carlini FICS, is an active member of the BIMCO DC and the GENCON 2020 drafting group.

We look forward to continuing our long-standing relationship during your term as Secretary General and you may rest assured that you will always enjoy our fullest support, so please do not hesitate to contact us if we can be of assistance.

We look forward to meeting you as soon as the current pandemic allows, but until then wish you every success in your new position.

Yours sincerely,

**AZIZ MANTRACH  
PRESIDENT**