Organizers

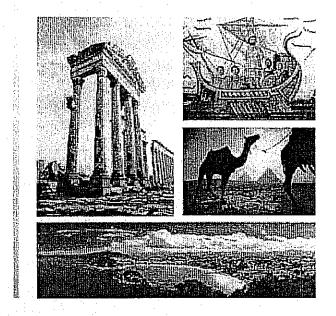
Business-Forum

Metal Expert Freight Metal Expert

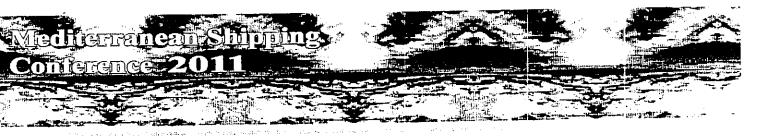
Official Partner

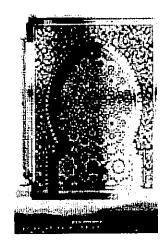


6-7 April 2011. Istanbul, Turkey Ceylan Intercontinental



DAIPPING onference





"Mediterranean Shipping Conference 2011" will focus on:

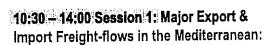
- Mediterranean freight market and its role in the Atlantics region
- Major export & import trade-flows dry bulk, containers, tankers
- World Fleet and sea shipping in the Mediterranean bulkers, containers, tankers
- Mediterranean ports and terminals developments & investments
- Shipbuilding, newbuilding investments and fleet renewal

PRELIMINARY PROGRAMME

6 April 2011 - Wednesday - 1st Working Day

9:00 - 10:00 - delegates' registration and distribution of conference documentation.

10:00 - 10:30 - Organizers' welcome speech.



- Major freight-flows in the Mediterranean export, import, transit. Development of new freight-flows.
- · Sea shipping of major cargoes in the Mediterranean:
 - steam coal
 - steel and steel semis
 - grain
 - fertilizers
 - construction cargoes
 - oil and oil products
 - LNG

14:00 - 15:00 Networking lunch

15:00 - 17:00 Session 2: Freight Market in the Mediterranean:

- World freight market
- **Bulkers** market
- Containers market
- Tankers market
- World fleet (sales & purchase, fleet renewal)

18:00 - 21:00 Networking gala-dinner

7 April 2011 - Thursday - 2nd Working Day

10:00 - 11:30 Session 3: Mediterranean Ports and Terminals - Developments and Investments:

- Turkey (Iskenderun, Mersin, Izmir)
- · Greece (Piraeus, Thessaloníki)
- Egypt (Alexandria)

11:30 - 12:00 Networking coffee-break

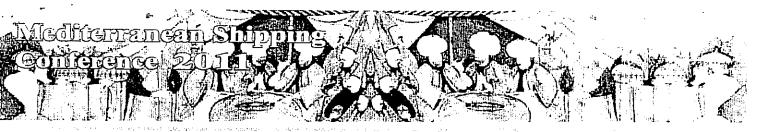
12:00 - 13:30 Session 4: Shipbuilding, Newbuilding Investments and Fleet Renewal

- Current situation in the shipbuilding industry
- Competition with ship-yards from the East
- Optimum investments objects
- · Possible sources of financing

14:00 - 16:00 Field-trip \ excursion

- * All the events within the framework of the conference will be conducted in English.
- * * "Business-Forum" company reserves the right to change the content of the programme without prior notice.





Among confirmed speakers:

- Levent Karacelik, President, Marvel International
- Erik Ranheim, Manager Research and Project Section, INTERTANKO
- T R Shetty, Vice President (Services), The Shipping Corporation of India
- · Plamen Natzkoff, Freight, Iron Ore and Coal Trading, Commodities Citigroup Global Markets
- Andre Urstad, Partner, Marsoft
- · Sergey Reva, Freight Market Observer, Metal Expert Freight
- · Enrico Paglia, Research Manager, Banchero Costa
- · Alen Arikan, Operation Manager, Karden Shipping Agency
- Nikos Marmatsouris, Senior Marketing Manager, GAC Group
- · Alan Robertson, Director, Webster Robertson
- · Giovanni Bandini, Manager Marketing & Sales, Tarros Spa.

COMPANIES ATTENDING OUR EVENTS:

Fertilizers & Chemistry:

Achema Group, Acron Group, Agrochema, Agron, Alfred C. Toepfer International, ARVI AGRO, BASF, BCInsight Ltd, Belarusian Potash Company, Belaruskali, Bunge, Cherkassy Azot, Crimea TITAN, Dnepr Azot, Egyptian Fertilizers Company, EuroChem, FerganaAzot \ Uzkimyosanoat, Fertiva, FITCO TRADECOM DO BRASIL, Gemilik Gubre Sanayi, Grodno Azot, Group Chimique Tunisien - GCT, ICEC, ICIS, IFFCO - Indian Farmers Fertiliser Coop., International Potash Company, International Shipping & Logistics, K+S Kali GmbH, KazAzot, Kazphosphate, Kribhco Shyam Fertilizers, Kuybyshevazot, Linzer Agro Trade, Mekatrade, Mendeleevskazot, Midgulf International, MOSAIC, OCP Group, Phosagro, RNZ INTERNATIONAL, RosApatitinvest, RovnoAzot, Salavatnefteorgsintez, Sandvik, SIBUR-Fertilizers, Silvinit, Sinochem, Sumychimprom, Swiss Singapore Overseas Enterprises, Tessenderlo Group, Transammonia, UkrTechnoPhos, URALCHEM, Uralkaliy, Victoria Group, Yara.



Agrofertrans, Alpha Shipping Company, Aquavita International, Arab Shipping and Trading Group, Baltic Shipping, Banchero Costa, Cargill International SA /Ocean transportation, CMA CGM, COSCO R&D, Cosco Shipping and Trading, Drewry Shipping Consultants, Eitzen Bulk, Galbraith's, Inchcape Shipping Services, Kuhne + Nagel, Maersk Broker, Midland Shipping Company, MID-SHIP Chartering & Logistics, Odemara, Oldendorff Carriers, Onego Shipping, Oslo Marine Group, RS Platou, Safinat, Shipping Corporation of India, Simpson, Spence & Young (SSY), Sovfracht, SUEK Logistik, Ukrrechflot, Vassilev Maritime, Volgo-Baltic Logistic, Wilhelmsen Ships Service.

Grain:

ABB Grain, Alegrow Limited, Glencore Grain, New World Grain, Soufflet Ukraine, Valars Holding, Yug Rusi.

Coal & Energy:

Akenerji Elektrik Üretim, Arch Coal Inc., Altai-Koks, Belon, Carbofer General Trading, Cargill Enterprises, Donetsksteel-MZ, Drax Power, DTEK Trading, E.ON Energy Trading, EnBW Trading, Enel, Enisa Energy, Eren Holding, Fortum, INTER RAO UES, Koks JSC, Kuzbass Fuel Company, Mir Trade, Raspadskaya OJSC, Rio Tinto, Russian Coal, RWE Supply and Trading, Siberian Anthracite, Sverdlovanthracite, TradeInvest.



Arab Iron and Steel Corp. (AISCO), ArcelorMittal, BASF Coatings, Cargill Ferrous, Colakoglu Metalurji, Corus / Tata Steel Group, Daewoo International Corporation, Duferco, Ehyazob Esfahan, ENRC Marketing, EvrazHolding, Ezz Steel, Khorasan Steel, Kibar Dis Ticaret, Mechel Trading, Metalloinvest Trading, Metinvest International, MMK Trading, Mobarakeh Steel, Noble Resources, OMK-Steel, POSCO Group, RUSAL Marketing, Severstal-Resurs, Sojitz Corporation, Tenaris, United Steel Industrial Company, U. S. Steel Kosice, Vale International.



VENUE:

GEYLAN INTERCONTINENTAL ISTANBUL

Asker Ocagi Cad No.1, 34435 Taksim, Istanbul - Turkey Tel +90 212 368 4444

Fax + 90 212 231 8462

www.intercontinental.com/istanbut

To make reservations please download Booking Form at the conference site and send it to the hotel Reservations Department.

Please, make reservation as soon as possible as room availability is limited.









5 April - Arrival & Accommodation

6 April - Working Sessions

7 April - Working Sessions + Field-trip \ Excursion

8 April - Departure

Registration fee (all taxes are included):

Special Rate - only for Member of the Turkish Chamber of Shipping - by 11 March 2011

\$ 1400 USD - for one delegate

Registration fee includes: attendance at all events within framework of the conference; full conference documentation with contacts and speakers' presentations; lunches, coffee-breaks and evening gala-dinner.

Special rate is valid until the 11 March 2011.

Note: Hotel accommodation fee and transfer from the airport are not included into registration fee.

Payment:

Payment may be made in one of two ways:

- 1. By Credit Card
- 2. By Bank Transfer on the basis of issued invoice (all charges to be paid by sender)

Cancellations:

All cancellations must be received in writing by 25 March 2011 to obtain full refund. Verbal cancellations are against company internal policy. Cancellations received after 25 March 2011 are liable for the full fee.

You may make delegate substitutions to attend in your place at no extra fee.

Detailed conference information: www.freight-forum.com Tel. +38 0562 313919, + 7 495 7706055

REGISTRATION

To attend the conference please fill in the registration form and send it by email a.sidorenko@b-forum.ru or by fax: in Ukraine: +38 0562 313919, in Russia: +7 495 7756055

Company Details (For Conference Book)

	Trading Company		Broker/ Agent	
$\overline{\Box}$	Port / Stevedore		Ship Owner / Fleet Management Company	
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/ Ms.)				••••
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I AGREE WITH PARTICIPATION TERMS AND ASK TO SEND ME AN INVOICE FOR PAYMENT

Agenda & Terms of Participation Business-Porus Dates & Venue: 6-7 April 2011, Istanbul, Turkey, Ceylan Intercontinental Hotel 5 April - Arrival & Accommodation 6 April - Working Sessions 7 April - Working Sessions + Field-trip \ Excursion 8 April - Departure Registration fee (all taxes are included): Special Rate - only for Member of the Turkish Chamber of Shipping - by 11 March 2011 1400 USD – for one delegate Registration fee Includes: attendance at all events within framework of the conference; full conference documentation with contacts and speakers' presentations; lunches, coffee-breaks and evening gala-dinner. * Special rate is valid until the 11 March 2011. Hotel accommodation fee and transfer from the airport are not included into registration fee. Payment: Payment may be made in one of two ways: 1. By Credit Card 2. By Bank Transfer on the basis of issued invoice (all charges to be paid by sender) Cancellations: All cancellations must be received in writing by 25 March 2011 to obtain full refund. Verbal cancellations are against company internal policy. Cancellations received after 25 March 2011 are liable for the full fee. You may make delegate substitutions to attend in your place at no extra fee. Detailed conference information: www.freight-forum.com Tel. +38 0562 313919, + 7 495 7706055 REGISTRATION To attend the conference please fill in the registration form and send it by emait <u>a.sidorenko@b-forum.ru</u> or by fax:

Registration Form - conference «Mediterranean Shipping Conference 2011»

in Ukraine: +38 0562 313919 in Russia: +7 495 7756055

Company Details (For Conference Book)						
Company name						
Profile (please specify the main activities/products/services)						
	T-diag Company					
Producer	Trading Company					
Sea Shipping & Logistics	Port / Stevedore					
Ship Owner / Fleet Management Company	Brokers / Agents					
Other (please, specify)						
Postal Address, Zip Code						
Web-site						
Рһопе Fax	E-mail					
Participant's Details						
First Name, Last Name (Mr. / Ms.)						
Position						
hone*Mobile*						
-mail *Assistant's E-mail*						
Speaking Opportunity						
Advertising / Sponsorship						
I cannot attend but I would like to purchase conference materials for \$ 600						
* for organizers only I AGREE WITH PARTICIPATION TERMS AND ASK TO SEND ME AN INVOICE FOR PAYMENT						
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